

|    | A   | B                                 | C                 | D                 | E  | F     | G     | H       | I                 | J                 | K                        |
|----|---|-----------------------------------|-------------------|-------------------|--|-------|-------|---------|-------------------|-------------------|--------------------------|
| 1  | <b>CHILE Profile</b>  |                                   |                   |                   |  |       |       |         |                   |                   |                          |
| 2  | <b>Arrivals to the U.S.</b>   |                                   |                   |                   |  |       |       |         |                   |                   |                          |
| 3  |   |                                   |                   |                   |  |       |       |         |                   |                   |                          |
| 4  | <b>TRENDS IN ARRIVALS (in thousands)</b>                              |                                   |                   |                   |  |       |       |         |                   |                   |                          |
| 5  | Year  |                                   | 2009              | 2010              | 2011                                       | 2012  | 2013  | 2014    | 2015 <sup>1</sup> | 2016              | Change<br>2016 /<br>2009 |
| 6  | Arrivals  |                                   | 127               | 147               | 171  | 188   | 212   | 249     | 309               | 340               | 213                      |
| 7  |   | % Change                          | -3                | 16                | 17   | 9     | 13    | 17      | 24                | 10                | 169                      |
| 8  |   |                                   |                   |                   |  |       |       |         |                   |                   |                          |
| 9  | <b>TRENDS IN RECEIPTS (in millions)</b>                               |                                   |                   |                   |  |       |       |         |                   |                   |                          |
| 10 | Year  |                                   | 2009              | 2010              | 2011                                       | 2012  | 2013  | 2014    | 2015              | 2016 <sup>P</sup> | Change<br>2016 /<br>2009 |
| 11 | Total Travel & Tourism Exports <sup>2</sup>                           |                                   | \$604             | \$729             | \$914                                      | \$978 | \$991 | \$1,155 | \$1,342           | n/a               | n/a                      |
| 12 | Travel Receipts (at U.S. destinations)                                |                                   | \$478             | \$568             | \$702                                      | \$746 | \$826 | \$987   | \$1,148           | n/a               | n/a                      |
| 13 | Education Receipts  |                                   | \$55              | \$60              | \$66                                       | \$69  | \$76  | \$82    | \$88              | n/a               | n/a                      |
| 14 | Other Business/Personal Receipts                                      |                                   | \$404             | \$489             | \$618                                      | \$659 | \$731 | \$884   | \$1,039           | n/a               | n/a                      |
| 15 | Health/Border/Seasonal  |                                   | \$19              | \$19              | \$18                                       | \$18  | \$19  | \$21    | \$21              | n/a               | n/a                      |
| 16 | Passenger Fare Receipts (on U.S. carriers)                            |                                   | \$126             | \$161             | \$212                                      | \$232 | \$165 | \$168   | \$194             | n/a               | n/a                      |
| 17 |   | % Change in Total Receipts        | 2                 | 21                | 25   | 7     | 1     | 17      | 16                | n/a               | n/a                      |
| 18 |   |                                   |                   |                   |  |       |       |         |                   |                   |                          |
| 19 | <b>SELECTED TRAVELER CHARACTERISTICS (by percentage point change)</b> |                                   |                   |                   |  |       |       |         |                   |                   |                          |
| 20 | <b>Information Sources Used to Plan Trip</b><br>(multiple response)   |                                   | 2015<br>(Percent) | 2016<br>(Percent) | % Point<br>Change <sup>3</sup><br>(Points) |       |       |         |                   |                   |                          |
| 21 |   | Airlines                          | 56                | 51                | -5.9                                       |       |       |         |                   |                   |                          |
| 22 |   | Personal Recommendation           | 35                | 41                | 5.7  |       |       |         |                   |                   |                          |
| 23 |   | Online Travel Agency              | 33                | 30                | -2.6                                       |       |       |         |                   |                   |                          |
| 24 |   | National/State/City Travel Office | 19                | 19                | 0.7  |       |       |         |                   |                   |                          |
| 25 |   | Travel Agency Office              | 9                 | 13                | 3.6  |       |       |         |                   |                   |                          |
| 26 |   | Corporate Travel Dept.            | 8                 | 8                 | -0.3                                       |       |       |         |                   |                   |                          |
| 27 |   | Travel Guides                     | 9                 | 7                 | -2.1                                       |       |       |         |                   |                   |                          |
| 28 |   | Tour Operator/Travel Club         | 6                 | 6                 | -0.6                                       |       |       |         |                   |                   |                          |
| 29 |   | Other                             | 4                 | 7                 | 2.6  |       |       |         |                   |                   |                          |
| 30 |   |                                   |                   |                   |  |       |       |         |                   |                   |                          |
| 31 | <b>Main Purpose of Trip</b>   |                                   | 2015<br>(Percent) | 2016<br>(Percent) | % Point<br>Change <sup>3</sup><br>(Points) |       |       |         |                   |                   |                          |
| 32 |   | Vacation/Holiday                  | 67                | 70                | 3.1  |       |       |         |                   |                   |                          |
| 33 |   | Visit Friends/Relatives           | 11                | 12                | 0.7  |       |       |         |                   |                   |                          |
| 34 |   | Convention/Conference/Trade Show  | 8                 | 6                 | -1.4                                       |       |       |         |                   |                   |                          |
| 35 |   | Business                          | 11                | 6                 | -5.0                                       |       |       |         |                   |                   |                          |
| 36 |   | Education                         | 3                 | 5                 | 2.0  |       |       |         |                   |                   |                          |
| 37 |   | Health Treatment                  | 0.0               | 0.9               | 0.9  |       |       |         |                   |                   |                          |
| 38 |   | Religion/Pilgrimages              | 0.5               | 0.3               | -0.2                                       |       |       |         |                   |                   |                          |
| 39 |   | Other                             | 0.1               | 0.0               | -0.1                                       |       |       |         |                   |                   |                          |
| 40 |   |                                   |                   |                   |  |       |       |         |                   |                   |                          |
| 41 | <b>Purpose of Trip</b><br>(multiple response)                         |                                   | 2015<br>(Percent) | 2016<br>(Percent) | % Point<br>Change <sup>3</sup><br>(Points) |       |       |         |                   |                   |                          |
| 42 |   | Vacation/Holiday                  | 77                | 83                | 5.4  |       |       |         |                   |                   |                          |
| 43 |   | Visit Friends/Relatives           | 27                | 30                | 3.3  |       |       |         |                   |                   |                          |
| 44 |   | Business                          | 14                | 10                | -3.7                                       |       |       |         |                   |                   |                          |
| 45 |   | Convention/Conference/Trade Show  | 12                | 9                 | -3.5                                       |       |       |         |                   |                   |                          |
| 46 |   | Education                         | 5                 | 7                 | 2.1  |       |       |         |                   |                   |                          |
| 47 |   | Health Treatment                  | 0.2               | 1.5               | 1.3  |       |       |         |                   |                   |                          |
| 48 |   | Religion/Pilgrimages              | 2.3               | 0.7               | -1.6                                       |       |       |         |                   |                   |                          |
| 49 |   | Other                             | 0.4               | 0.0               | -0.4                                       |       |       |         |                   |                   |                          |
| 50 |   |                                   |                   |                   |  |       |       |         |                   |                   |                          |
| 51 | <b>Net Purposes of Trip:</b>  |                                   |                   |                   |  |       |       |         |                   |                   |                          |
| 52 |   | Leisure & VFR                     | 84                | 89                | 4.4  |       |       |         |                   |                   |                          |
| 53 |   | Business & Convention             | 23                | 16                | -7.1                                       |       |       |         |                   |                   |                          |
| 54 |   |                                   |                   |                   |  |       |       |         |                   |                   |                          |

|     | A  | B | C                        | D                        | E  | F | G | H | I | J | K |
|-----|--|---|--------------------------|--------------------------|--|---|---|---|---|---|---|
| 1   | <b>CHILE Profile</b>   |   |                          |                          |  |   |   |   |   |   |   |
| 2   | <b>Arrivals to the U.S.</b>  |   |                          |                          |  |   |   |   |   |   |   |
| 3   |  |   |                          |                          |  |   |   |   |   |   |   |
| 55  | <b>Transportation Types Used in U.S.:</b><br>(multiple response)       |   | <b>2015</b><br>(Percent) | <b>2016</b><br>(Percent) | <b>% Point</b><br><b>Change <sup>3</sup></b><br>(Points) |   |   |   |   |   |   |
| 56  | Rented Auto  |   | 41                       | 41                       | -0.5   |   |   |   |   |   |   |
| 57  | Auto, Private or Company   |   | 34                       | 31                       | -2.9   |   |   |   |   |   |   |
| 58  | Air Travel between U.S. Cities   |   | 30                       | 31                       | 0.7  |   |   |   |   |   |   |
| 59  | Taxicab/Limousine  |   | 30                       | 28                       | -1.6   |   |   |   |   |   |   |
| 60  | City Subway/Tram/Bus   |   | 28                       | 24                       | -4.4   |   |   |   |   |   |   |
| 61  | Bus between Cities   |   | 15                       | 20                       | 5.1  |   |   |   |   |   |   |
| 62  | Ride-Sharing Service   |   | -                        | 16                       | -  |   |   |   |   |   |   |
| 63  | Cruise Ship/River Boat 1+ Nights                                       |   | 10                       | 9                        | -0.7   |   |   |   |   |   |   |
| 64  | Ferry/River Taxi/Srt Scenic Cruise                                     |   | 11                       | 9                        | -2.1   |   |   |   |   |   |   |
| 65  | Railroad between Cities  |   | 7                        | 5                        | -1.4   |   |   |   |   |   |   |
| 66  | Rented Bicycle/Motorcycle/Moped  |   | 3                        | 5                        | 1.9  |   |   |   |   |   |   |
| 67  | Motor Home/Camper  |   | 0.1                      | 0.3                      | 0.2  |   |   |   |   |   |   |
| 68  | <b>Activity Participation While Within U.S.</b><br>(multiple response) |   | <b>2015</b><br>(Percent) | <b>2016</b><br>(Percent) | <b>% Point</b><br><b>Change <sup>3</sup></b><br>(Points) |   |   |   |   |   |   |
| 69  | Shopping   |   | 95                       | 93                       | -2.2   |   |   |   |   |   |   |
| 70  | Sightseeing  |   | 79                       | 77                       | -2.4   |   |   |   |   |   |   |
| 71  | Amusement/Theme Parks  |   | 43                       | 46                       | 3.6  |   |   |   |   |   |   |
| 72  | National Parks/Monuments   |   | 33                       | 31                       | -2.1   |   |   |   |   |   |   |
| 73  | Art Gallery/Museum   |   | 32                       | 30                       | -2.1   |   |   |   |   |   |   |
| 74  | Nightclubbing/Dancing  |   | 25                       | 30                       | 4.7  |   |   |   |   |   |   |
| 75  | Experience Fine Dining   |   | 51                       | 27                       | -24.0  |   |   |   |   |   |   |
| 76  | Historical Locations   |   | 27                       | 25                       | -1.9   |   |   |   |   |   |   |
| 77  | Guided Tours   |   | 21                       | 24                       | 3.4  |   |   |   |   |   |   |
| 78  | Small Towns/Countryside  |   | 20                       | 22                       | 1.4  |   |   |   |   |   |   |
| 79  | Concert/Play/Musical   |   | 18                       | 19                       | 0.6  |   |   |   |   |   |   |
| 80  | Cultural / Ethnic Heritage Sites                                       |   | 20                       | 16                       | -4.1   |   |   |   |   |   |   |
| 81  | Sporting Event   |   | 14                       | 13                       | -0.7   |   |   |   |   |   |   |
| 82  | Casinos/Gamble   |   | 11                       | 7                        | -3.9   |   |   |   |   |   |   |
| 83  | Water Sports   |   | 6                        | 4                        | -2.6   |   |   |   |   |   |   |
| 84  | Environ./Eco. Excursions   |   | 2                        | 3                        | 0.9  |   |   |   |   |   |   |
| 85  | American Indian Communities  |   | 3                        | 3                        | -0.4   |   |   |   |   |   |   |
| 86  | Snow Sports  |   | 0.9                      | 1.5                      | 0.6  |   |   |   |   |   |   |
| 87  | Camping/Hiking   |   | 1.2                      | 1.2                      | 0.0  |   |   |   |   |   |   |
| 88  | Golfing/Tennis   |   | 3.5                      | 1.2                      | -2.3   |   |   |   |   |   |   |
| 89  | Hunting/Fishing  |   | 1.8                      | 0.4                      | -1.4   |   |   |   |   |   |   |
| 90  | Other  |   | 1.5                      | 1.2                      | -0.3   |   |   |   |   |   |   |
| 91  |  |   |                          |                          |  |   |   |   |   |   |   |
| 92  | <b>SELECTED TRAVELER CHARACTERISTICS</b>                               |   | <b>2015</b><br>(Percent) | <b>2016</b><br>(Percent) | <b>Change</b>  |   |   |   |   |   |   |
| 93  | Advance Trip Decision Time (mean days)                                 |   | 93                       | 96                       | 3.0  |   |   |   |   |   |   |
| 94  | Advance Trip Decision Time (median days)                               |   | 90                       | 90                       | 0.0  |   |   |   |   |   |   |
| 95  | Prepaid Package  |   | 6                        | 9                        | 2.4  |   |   |   |   |   |   |
| 96  | First International Trip to the U.S.                                   |   | 27                       | 26                       | -0.7   |   |   |   |   |   |   |
| 97  | Length of Stay in U.S. (mean nights)                                   |   | 14.1                     | 14.1                     | 0.0  |   |   |   |   |   |   |
| 98  | Length of Stay in U.S. (median nights)                                 |   | 10                       | 9                        | -1.0   |   |   |   |   |   |   |
| 99  | Number of States Visited (% 1 state)                                   |   | 78                       | 78                       | 0.1  |   |   |   |   |   |   |
| 100 | Average Number of States Visited                                       |   | 1.3                      | 1.3                      | 0.0  |   |   |   |   |   |   |
| 101 | Hotel/Motel (% 1+ nights)  |   | 77                       | 78                       | 1.3  |   |   |   |   |   |   |
| 102 | Average # of Nights in Hotel/Motel                                     |   | 9.4                      | 9.4                      | 0.0  |   |   |   |   |   |   |
| 103 | Travel Party Size (mean # of persons)                                  |   | 1.7                      | 1.8                      | 0.1  |   |   |   |   |   |   |
| 104 | Gender: % Male (among adults)  |   | 53                       | 54                       | 0.8  |   |   |   |   |   |   |
| 105 | Household Income (mean average)  |   | \$ 70,530                | \$ 68,261                | -\$2,269   |   |   |   |   |   |   |
| 106 | Household Income (median average)                                      |   | \$ 40,000                | \$ 37,000                | -\$3,000   |   |   |   |   |   |   |
| 107 | Average Age: Female (among adults)                                     |   | 38                       | 38                       | 0.0  |   |   |   |   |   |   |
| 108 | Average Age: Male (among adults)                                       |   | 38                       | 40                       | 1.5  |   |   |   |   |   |   |
| 109 |  |   |                          |                          |  |   |   |   |   |   |   |

|     | A   | B | C                                  | D                                     | E                                  | F                                     | G | H | I | J | K |
|-----|---|---|------------------------------------|---------------------------------------|------------------------------------|---------------------------------------|---|---|---|---|---|
| 1   | <b>CHILE Profile</b>  |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 2   | <b>Arrivals to the U.S.</b>   |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 3   |   |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 110 | <b>VISITATION TO U.S. DESTINATIONS<sup>4</sup></b><br>(multiple response)   |   | <b>Market Share 2015 (Percent)</b> | <b>Volume 2015<sup>r</sup> (000s)</b> | <b>Market Share 2016 (Percent)</b> | <b>Volume 2016<sup>1</sup> (000s)</b> |   |   |   |   |   |
| 111 | No destinations meet the minimum sample requirement.  |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 112 |   |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 113 | <b>Notes:</b>   |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 114 | (1) 2016 arrivals and percent change reflect a combination of additional records counted and market conditions.   |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 115 | (2) <i>Total Travel &amp; Tourism Exports</i> = travel receipts (purchase of travel and tourism-related goods and services, to include food, lodging, recreation, gifts, entertainment, local transportation in the country of travel, and other items incident to a foreign visit) + passenger fare receipts (fares paid to U.S. air carriers and vessel operators for travel between the United States and foreign countries and between two foreign points). |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 116 | International standards now use a broader definition of travel than previously used, which includes education-related and health-related travel, as well as expenditures on goods and services by border, seasonal, and other short-term workers in the United States. For more information, please visit: <a href="http://travel.trade.gov/pdf/restructuring-travel.pdf">http://travel.trade.gov/pdf/restructuring-travel.pdf</a>                              |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 117 |   |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 118 | (3) Percentage-point and percentage changes are based on non-rounded data.  |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 119 |   |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 120 | (4) Only census region, state, and city destinations having a sample size of 400 or more are displayed.   |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 121 |   |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 122 | (-) No estimate available.  |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 123 |   |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 124 | (n/a) Estimate not yet available.   |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 125 |   |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 126 | (**) Estimate not shown due to sample size fewer than 400 for this year.  |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 127 |   |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 128 | (r) Estimate was revised.   |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 129 |   |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 130 | (p) Estimate is preliminary and subject to revision.  |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 131 |   |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 132 | Note: This profile shows only a portion of the 37 travel characteristics data reported on international arrivals to the U.S. Additional information may be obtained for a fee. To learn more, please visit our website: <a href="http://travel.trade.gov/research/index.html">http://travel.trade.gov/research/index.html</a>   |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 133 |   |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 134 | For a list of the states that comprise each census region, please visit: <a href="http://travel.trade.gov/outreachpages/census_regions.html">http://travel.trade.gov/outreachpages/census_regions.html</a>  |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 135 |   |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 136 | Interested in data for your destination? The NTTO sells custom reports. To learn more, go to:   |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 137 | <a href="http://travel.trade.gov/research/programs/ifs/customized.html">http://travel.trade.gov/research/programs/ifs/customized.html</a>   |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 138 |   |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 139 | Source: U.S. Department of Commerce, ITA, National Travel & Tourism Office; Bureau of Economic Analysis   |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 140 |   |   |                                    |                                       |                                    |                                       |   |   |   |   |   |
| 141 | Publication Date: August 2017   |   |                                    |                                       |                                    |                                       |   |   |   |   |   |