

U.S. Department of Commerce
International Trade Administration



National Travel and Tourism Office

2015 Market Profile: South America



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Visitation Trends (Arrivals)

[Thousands of Visitors]	2008	2009	2010	2011	2012	2013	2014 ^r	2015 ¹	Change 2015/2008
Total Arrivals	2,556	2,742	3,250	3,757	4,416	5,142	5,481	5,654	3,099
Percentage Change (%)	12	7	19	16	18	16	7	3	121

Spending Trends (Exports)

[Millions of U.S. Dollars]	2008	2009	2010	2011	2012	2013	2014	2015	Change 2015/2008
Total Travel and Tourism Exports ²	-	-	-	-	-	-	-	-	-
Travel Receipts	-	-	-	-	-	-	-	-	-
Education Receipts	-	-	-	-	-	-	-	-	-
Other Business/Personal	No Data Available								
Health/Border/Seasonal	-	-	-	-	-	-	-	-	-
Passenger Fare Receipts	-	-	-	-	-	-	-	-	-
% Change in Total Exports	-	-	-	-	-	-	-	-	-

Note: Estimates of passenger fares, education and other business/personal travel spending will be available in October 2016.

Information Sources Used for Trip Planning

Information Sources Used (multiple responses)	2014 (Percent)	2015 (Percent)	Point Change ⁽³⁾
Airlines	50	54	3.6
Personal Recommendation	36	37	0.9
Online Travel Agency	31	34	3.6
National/State/City Travel Office	26	20	-5.5
Travel Agency Office	17	14	-2.9
Travel Guides	12	12	-0.4
Corporate Travel Dept.	13	11	-1.8
Tour Operator/Travel Club	11	9	-2.6
Other	6	6	0.3

2015 Market Profile: South America

Main Purpose of Trip

Main Purpose of Trip	2014 (Percent)	2015 (Percent)	Point Change ⁽³⁾
Vacation/Holiday	70	69	-0.3
Visit Friends/Relatives	13	14	0.7
Business	7	8	0.7
Convention/Conference/Trade Show	6	5	-0.5
Education	3	3	0.2
Health Treatment	0.4	0.2	-0.2
Religion/Pilgrimages	0.3	0.2	-0.1
Other	0.8	0.3	-0.5

All Purposes of Trip

Purpose of Trip (multiple responses)	2014 (Percent)	2015 (Percent)	Point Change ⁽³⁾
Vacation/Holiday	78	78	0.0
Visit Friends/Relatives	27	28	1.3
Business	10	11	0.7
Convention/Conference/Trade Show	7	7	0.0
Education	5	5	0.2
Religion/Pilgrimages	0.8	0.8	0.0
Health Treatment	0.9	0.4	-0.5
Other	1.3	0.6	-0.7
NET PURPOSES OF TRIP:			
Leisure & VFR	88	88	0.1
Business & Convention	16	16	0.2

2015 Market Profile: South America

Activity Participation While in the United States

Activity Participation While in the U.S. (multiple responses)	2014 (Percent)	2015 (Percent)	Point Change ⁽³⁾
Shopping	92	90	-2.0
Sightseeing	69	69	0.0
Amusement/Theme Parks	51	48	-3.0
Experience Fine Dining	37	37	-0.1
National Parks/Monuments	30	29	-0.7
Art Gallery/Museum	26	25	-1.1
Nightclubbing/Dancing	23	24	0.7
Historical Locations	22	21	-1.5
Small Towns/Countryside	18	19	0.8
Concert/Play/Musical	19	16	-2.9
Sporting Event	11	14	2.7
Guided Tours	15	14	-0.9
Cultural / Ethnic Heritage Sites	12	12	0.3
Casinos/Gamble	5	7	1.1
Water Sports	4	4	0.6
Golfing/Tennis	2.1	2.3	0.2
American Indian Communities	2.4	2.2	-0.2
Environ./Eco. Excursions	2.3	2.0	-0.3
Camping/Hiking	1.4	1.8	0.4
Snow Sports	1.8	1.2	-0.6
Hunting/Fishing	0.9	1.0	0.1
Other	1.4	0.9	-0.5



2015 Market Profile: South America

Transportation Used in the United States

Transportation Types Used in United States (multiple responses)	2014 (Percent)	2015 (Percent)	Point Change ⁽³⁾
Rented Auto	52	52	-0.5
Auto, Private or Company	34	35	0.7
Air Travel between U.S. Cities	26	23	-3.9
Taxicab/Limousine	21	20	-1.1
City Subway/Tram/Bus	20	19	-1.1
Bus between Cities	11	12	0.5
Ferry/River Taxi/Srt Scenic Cruise	7	5	-1.1
Cruise Ship/River Boat 1+ Nights	6	5	-0.4
Railroad between Cities	4	4	0.2
Rented Bicycle/Motorcycle/Moped	2.0	2.3	0.3
Motor Home/Camper	0.2	0.3	0.1

Select Traveler Characteristics

Traveler Characteristics	2014	2015	Change ⁽³⁾
Advance Trip Decision Time (mean days)	97	94	-3.3
Advance Trip Decision Time (median days)	62	60	-2.0
Prepaid Package	11	9	-1.6
First International Trip to the U.S.	21	19	-1.6
Length of Stay in U.S. (mean nights)	15.3	15.1	-0.2
Length of Stay in U.S. (median nights)	10	10	0.0
Number of States Visited (% 1 state)	79	81	1.9
Average Number of States Visited	1.3	1.3	0.0
Hotel/Motel (% 1+ nights)	76	74	-2.3
Average # of Nights in Hotel/Motel	9.5	9.1	-0.4
Travel Party Size (mean # of persons)	1.8	1.8	0.0
Gender: % Male (among adults)	54	57	2.9
Household Income (mean average)	\$73,758	\$68,840	-\$4,918
Household Income (median average)	\$46,939	\$42,228	-\$4,711
Average Age: Female (among adults)	39	39	0.8
Average Age: Male (among adults)	41	40	-0.7

2015 Market Profile: South America

U.S. Destinations Visited (States, Cities, and Regions)

Visitation to U.S. Destinations/Regions ⁽³⁾ (Multiple Responses)	Market Share 2014 (Percent)	Volume 2014 ^r (000)	Market Share 2015 (Percent)	Volume 2015 ¹ (000)
Regions				
South Atlantic	68.03	3,729	69.92	3,954
Middle Atlantic	25.51	1,398	21.53	1,217
Pacific	8.59	471	8.56	484
Mountain	6.55	359	5.93	335
States				
Florida	62.77	3,441	65.34	3,695
New York	23.89	1,310	20.53	1,161
California	8.11	445	7.99	452
Cities				
Miami	44.60	2,445	46.95	2,655
Orlando	35.35	1,938	34.72	1,963
New York City	23.73	1,301	20.23	1,144
Ft. Lauderdale	**	**	5.40	305
Los Angeles	**	**	5.28	299

(1) 2015 arrivals and percent change reflect a combination of additional records counted and market conditions.

(2) Total Travel & Tourism Exports = travel receipts (purchase of travel and tourism-related goods and services, to include food, lodging, recreation, gifts, entertainment, local transportation in the country of travel, and other items incident to a foreign visit) + passenger fare receipts (fares paid to U.S. air carriers for travel between the United States and foreign countries and between two foreign points).

International standards now use a broader definition of travel than previously used, which includes education-related and health-related travel, as well as expenditures on goods and services by border, seasonal, and other short-term workers in the United States. For more information, please visit: <http://travel.trade.gov/pdf/restructuring-travel.pdf>

(3) Percentage-point and percentage changes are based on non-rounded data.

(4) Only census region, state, and city destinations having a sample size of 400 or more are displayed. Due to quarterly data weighting by country and port of entry, some unreported destinations may have a higher proportion of total than those reported.

(n/a) Not available.

(**) Estimate not shown due to sample size fewer than 400 for this year.

(r) Estimate was revised.

(p) Estimate is preliminary and subject to revision.

Note: Estimate not shown due to sample size fewer than 400 for this year. This profile shows only a portion of the 37 travel attributes data reported on international arrivals to the United States. Additional information may be obtained for a fee. To learn more, please visit our website: <http://travel.trade.gov/research/index.html>

For a list of the states that comprise each census region, please visit: http://travel.trade.gov/outreachpages/census_regions.html

Interested in data for your destination? NTTO sells custom reports. To learn more, visit: <http://travel.trade.gov/research/programs/ifs/customized.html>

Source: U.S. Department of Commerce, ITA, National Travel & Tourism Office; Bureau of Economic Analysis

Publication Date: July 2016

Survey of International Air Travelers

The Survey of International Air Travelers provides a level of detail and insight into the traveler characteristics and travel patterns of international visitors to and from the United States not found elsewhere. Responses are weighted with data from the Department of Homeland Security and the following thirty-seven tables are then populated. This report, which was constructed using just a fraction of the data available, summarizes what we know about the international traveler who visits the United States.

Survey of International Air Travelers: Table Number and Description

Table 1	Country of Residence	Table 20	Number of Destinations Visited
Table 2	Information Sources	Table 21	Transportation in the U.S.
Table 3	Advance Trip Decision	Table 22	Port of Entry
Table 4	Advance Airline Reservation	Table 23	Main Destination
Table 5	Means of Booking Air Trip	Table 24	U.S. Destinations Visited
Table 6	Advance Air Ticket Payment	Table 25	Leisure Activities
Table 7	Prepaid, Inclusive Tour Package	Table 26	Total Trip Expenditures
Table 8	Pre-Booked Lodging	Table 27	Itemized Trip Expenditures
Table 9	Travel Insurance Purchased	Table 28	Trip Payment Methods - Average
Table 10	Travel Companions	Table 29	Payment Methods- Frequency
Table 11	Travel Party Size	Table 30	Payment Methods - Expen.Weighted
Table 12	Main Purpose of Trip	Table 31	Factors in Airline Choice
Table 13	Purpose(s) of Trip	Table 32	Main Factor in Airline Choice
Table 14	Type of Accommodation	Table 33	Seating Area
Table 15	Nights in the U.S.	Table 34	Type of Airline Ticket
Table 16	Total Nights Away From Home	Table 35	Gender and Age of Travelers
Table 17	First Trip to the U.S.	Table 36	Occupation
Table 18	U.S. Trips Last 12 months	Table 37	Annual Household Income
Table 19	Number of States Visited		



Interested in obtaining data for your organization?

One of the unique features of the Survey program is its 'data-mining' potential. The Survey research data, collected from the questionnaire, is maintained in a computer database. Therefore, customized reports, special tables and data files are available.

To learn more, go to: <http://travel.trade.gov/research/programs/ifs/index.html>

For NTTO programs of interest visit:

<http://travel.trade.gov/research/index.html>

- Summary of International Travel to the United States (I-94)
- U.S. International Air Traveler Statistics (APIS, formerly I-92)
- Survey of International Air Travelers (SIAT)
- Canadian Statistics
- Forecast of International Arrivals to the United States
- U.S. Travel and Tourism Exports, Imports and the Balance of Trade
- U.S. Travel and Tourism Satellite Accounts

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