

U.S. Department of Commerce  
International Trade Administration



National Travel and Tourism Office

# 2014 Market Profile: Mexico (Air Only)



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## Visitation Trends (Arrivals)

[Thousands of Visitors]	2007	2008	2009	2010	2011	2012	2013	2014	Change 2014/2007
Total Arrivals	1,878	1,708	1,511	1,675	1,950	2,118	2,218	2,358	480
Percentage Change (%)	10	-9	-12	11	16	9	5	6	26

## Spending Trends (Exports)

[Millions of U.S. Dollars]	2007	2008	2009	2010	2011	2012	2013	2014	Change 2014/2007
Total Travel and Tourism Exports <sup>1</sup>									
Travel (all purposes including education)									
Of which: Education Related	Data Unavailable								
Of which: Other Business/ Personal Travel									
Passenger Air Transportation									
Change (%) in Total Exports									

<sup>(1)</sup> International standards now use a broader definition of travel than previously used, which includes education-related and health-related travel, as well as expenditures on goods and services by border, seasonal, and other short-term workers in the United States.  
For more information, please visit: <http://travel.trade.gov/pdf/restructuring-travel.pdf>

## Information Sources Used for Trip Planning

Information Sources Used (multiple responses)	2013 (Percent)	2014 (Percent)	Point Change <sup>(2)</sup>
Airlines	54	53	-0.7
Online Travel Agency	37	33	-3.4
Personal Recommendation	21	22	0.5
National/State/City Travel Office	16	19	2.5
Travel Agency Office	13	14	0.4
Corporate Travel Dept.	12	12	0.1
Travel Guides	7	6	-0.7
Tour Operator/Travel Club	5	4	-1.1
Other	4	4	0.2

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## Main Purpose of Trip

Main Purpose of Trip	2013 (Percent)	2014 (Percent)	Point Change <sup>(2)</sup>
Vacation/Holiday	47	55	7.2
Visit Friends/Relatives	21	18	-2.9
Business	15	15	-0.1
Convention/Conference/Trade Show	7	6	-1.3
Education	3	4	1.1
Health Treatment	2	1	-1.6
Religion/Pilgrimages	-	0	-
Other	4	1	-2.4

## All Purposes of Trip

Purpose of Trip (multiple responses)	2013 (Percent)	2014 (Percent)	Point Change <sup>(2)</sup>
Vacation/Holiday	61	64	3.2
Visit Friends/Relatives	33	33	0.0
Business	18	18	-0.1
Convention/Conference/Trade Show	10	9	-1.2
Education	5	6	1.1
Health Treatment	3	1	-1.8
Religion/Pilgrimages	1	1	0.0
Other	4	1	-2.3
<b>NET PURPOSES OF TRIP:</b>			
Leisure & VFR	78	79	1.2
Business & Convention	26	25	-1.4

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## Activity Participation While in the United States

Activity Participation While in the U.S. (multiple responses)	2013 (Percent)	2014 (Percent)	Point Change <sup>(2)</sup>
Shopping	85	87	1.9
Sightseeing	65	58	-6.2
Experience Fine Dining	42	39	-3.3
Amusement/Theme Parks	24	29	4.3
Art Gallery/Museum	30	24	-6.1
National Parks/Monuments	29	24	-5.6
Nightclubbing/Dancing	17	20	2.7
Historical Locations	23	18	-5.1
Small Towns/Countryside	18	18	-0.7
Concert/Play/Musical	20	15	-5.0
Sporting Event	15	15	-0.4
Guided Tours	12	14	1.9
Cultural / Ethnic Heritage Sites	16	14	-1.9
Casinos/Gamble	11	11	-0.1
Camping/Hiking	1	5	3.9
Golfing/Tennis	2	3	1.1
American Indian Communities	2	3	1.0
Water Sports	2	3	0.9
Environ./Eco. Excursions	2	1	-0.8
Hunting/Fishing	1	1	0.7
Snow Sports	1	1.2	0.5
Other	2	2	-0.7



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## Transportation Used in the United States

Transportation Types Used in United States (multiple responses)	2013 (Percent)	2014 (Percent)	Point Change <sup>(2)</sup>
Auto, Private or Company	39	35	-4.0
Rented Auto	24	28	3.7
Taxicab/Limousine	33	28	-5.7
Air Travel between U.S. Cities	27	25	-2.6
City Subway/Tram/Bus	24	22	-1.9
Bus between Cities	14	16	2.1
Railroad between Cities	6	8	2.3
Ferry/River Taxi/Srt Scenic Cruise	7	6	-0.5
Cruise Ship/River Boat 1+ Nights	3	2	-0.5
Rented Bicycle/Motorcycle/Moped	2	1	-0.8
Motor Home/Camper	0	0	-0.1

## Select Traveler Characteristics

Traveler Characteristics	2013	2014	Change <sup>(2)</sup>
Advance Trip Decision Time (mean days)	56	63	7.0
Advance Trip Decision Time (median days)	30	30	0.0
Prepaid Package	7	7	0.5
First International Trip to the U.S.	9	12	3.1
Length of Stay in U.S. (mean nights)	12.7	12.1	-0.6
Length of Stay in U.S. (median nights)	7	6	-1.0
Number of States Visited (% 1 state)	82	85	2.1
Average Number of States Visited	1.2	1.2	0.0
Hotel/Motel (% 1+ nights)	67	71	4.2
Average # of Nights in Hotel/Motel	6.4	7.1	0.7
Travel Party Size (mean # of persons)	1.5	1.6	0.1
Gender: % Male (among adults)	51	55	3.6
Household Income (mean average)	\$73,585	\$79,679	\$6,094
Household Income (median average)	\$43,318	\$40,000	-\$3,318
Average Age: Female (among adults)	40	38	-1.8
Average Age: Male (among adults)	40	41	0.5

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## U.S. Destinations Visited (States, Cities, and Regions)

Visitation to U.S. Destinations/Regions <sup>(3)</sup>	Market Share 2013 (Percent)	Volume 2013 (000)	Market Share 2014 (Percent)	Volume 2014 (000)
<b>Regions</b>				
Middle Atlantic	18.9	419	13.1	309
West South Central	25.0	555	**	**
<b>States</b>				
New York	16.8	373	11.9	281
Texas	22.8	506	**	**
<b>Cities</b>				
New York City	16.5	366	11.7	276

(1) Total Travel & Tourism Exports = travel receipts (purchase of travel and tourism-related goods and services, to include food, lodging, recreation, gifts, entertainment, local transportation in the country of travel, and other items incident to a foreign visit) + passenger fare receipts (fares paid to U.S. air carriers and vessel operators for travel between the United States and foreign countries and between two foreign points).

(2) Percentage-point and percentage changes are based on non-rounded data.

(3) Only census region, state, and city destinations having a sample size of 400 or more are displayed. Due to quarterly data weighting by country and port of entry, some unreported destinations may have a higher proportion of total than those reported.

(\*\*) Estimate not shown due to sample size fewer than 400 for this year.

(p) Estimate is preliminary and subject to revision.

Note: This profile shows only a portion of the 37 travel characteristics data reported on international arrivals to the United States. Additional information may be obtained for a fee. To learn more, please visit our website: <http://travel.trade.gov/research/index.html>

For a list of the states that comprise each census region, please visit: [http://travel.trade.gov/outreachpages/census\\_regions.html](http://travel.trade.gov/outreachpages/census_regions.html)

Interested in data for your destination? The NTTTO sells custom reports. To learn more, go to: <http://travel.trade.gov/research/programs/ifs/customized.html>

Source: U.S. Department of Commerce, ITA, National Travel & Tourism Office; Bureau of Economic Analysis

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# Survey of International Air Travelers

The Survey of International Air Travelers provides a level of detail and insight into the traveler characteristics and travel patterns of international visitors to and from the United States not found elsewhere. Responses are weighted with data from the Department of Homeland Security and the following thirty-seven tables are then populated. This report, which was constructed using just a fraction of the data available, summarizes what we know about the international traveler who visits the United States.

**Survey of International Air Travelers: Table Number and Description**

Table 1	Country of Residence	Table 20	Number of Destinations Visited
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Table 3	Advance Trip Decision	Table 22	Port of Entry
Table 4	Advance Airline Reservation	Table 23	Main Destination
Table 5	Means of Booking Air Trip	Table 24	U.S. Destinations Visited
Table 6	Advance Air Ticket Payment	Table 25	Leisure Activities
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Table 8	Pre-Booked Lodging	Table 27	Itemized Trip Expenditures
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Table 11	Travel Party Size	Table 30	Payment Methods - Expen.Weighted
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Table 13	Purpose(s) of Trip	Table 32	Main Factor in Airline Choice
Table 14	Type of Accommodation	Table 33	Seating Area
Table 15	Nights in the U.S.	Table 34	Type of Airline Ticket
Table 16	Total Nights Away From Home	Table 35	Gender and Age of Travelers
Table 17	First Trip to the U.S.	Table 36	Occupation
Table 18	U.S. Trips Last 12 months	Table 37	Annual Household Income
Table 19	Number of States Visited		



# Interested in obtaining data for your organization?

One of the unique features of the Survey program is its 'data-mining' potential. The Survey research data, collected from the questionnaire, is maintained in a computer database. Therefore, customized reports, special tables and data files are available.

To learn more, go to: <http://travel.trade.gov/research/programs/ifs/index.html>

## For NTTO programs of interest visit:

<http://travel.trade.gov/research/index.html>

- Summary of International Travel to the United States (I-94)
- U.S. International Air Traveler Statistics (APIS, formerly I-92)
- Survey of International Air Travelers (SIAT)
- Canadian Statistics
- Forecast of International Arrivals to the United States
- U.S. Travel and Tourism Exports, Imports and the Balance of Trade
- U.S. Travel and Tourism Satellite Accounts

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